Attribute	Benchn North Van	couver	West Vancouver (CSD/DM, BC)			
	(CSD/CY Value	Percent	Value	Percent	Index	
Population of Age 15 and Up	51,426	Percent	39,463	Percent	illuex	
Type of Financial Institution Personally Use - All	31,420		33,403			
Bank	45,748	88.96%	35,235	89.29%	100	
Credit Union	12,140	23.61%	8,614	21.83%	92	
Cheque Cashing Service	1,172	2.28%	787	1.99%	87	
Finance Company	193	0.38%	145	0.37%	97	
Insurance Company	294	0.57%	358	0.91%	160	
Bank/Financial Service in the U.S.	199	0.39%	172	0.44%	113	
Other Trust Company	461	0.90%	359	0.91%	101	
Other Financial Institutions	2,028	3.94%	1,766	4.47%	113	
Type of Financial Institution Personally Use - Main Institutio	n	<u> </u>		<u> </u>		
Main - Bank	41,046	79.82%	31,937	80.93%	101	
Main - Credit Union	8,952	17.41%	5,935	15.04%	86	
Type of Financial Institution Personally Use - Others Used	•					
Use Also - Bank	23,390	45.48%	18,620	47.18%	104	
Use Also - Credit Union	3,982	7.74%	3,879	9.83%	127	
Use Also - Cheque Cashing Service	1,159	2.25%	758	1.92%	85	
Use Also - Finance Company	192	0.37%	144	0.37%	100	
Use Also - Insurance Company	289	0.56%	349	0.88%	157	
Use Also - Bank/Financial Service in the U.S.	195	0.38%	172	0.44%	116	
Use Also - Other Trust Company	505	0.98%	422	1.07%	109	
Use Also - Other Financial Institution	2,025	3.94%	1,375	3.48%	88	
Kind of Bank Account - Have						
Bank Account - Chequing	49,090	95.46%	37,815	95.82%	100	
Bank Account - Savings	35,895	69.80%	29,990	76.00%	109	
Bank Account - High Interest Savings/eSavings	18,267	35.52%	17,616	44.64%	126	
Bank Account - Savings Deposits	13,633	26.51%	13,309	33.73%	127	
Bank Account - Business	4,737	9.21%	4,906	12.43%	135	
Bank Account - Other	6,990	13.59%	5,553	14.07%	104	
Kind of Bank Account - Transactions Made Past 3 Months						
Account Transactions - Chequing	45,493	88.46%	33,628	85.22%	96	
Account Transactions - Savings	25,620	49.82%	21,656	54.88%	110	
Account Transactions - High Interest Savings/eSavings	12,454	24.22%	12,161	30.82%	127	
Account Transactions - Savings Deposits	8,454	16.44%	7,279	18.45%	112	
Account Transactions - Business	4,127	8.03%	4,982	12.62%	157	
Account Transactions - Other	5,646	10.98%	4,785	12.13%	110	
Changed Financial Institutions Past 12 Months	•	, ,		, ,		
Changed Financial Institution - Yes	3,124	6.08%	2,018	5.11%	84	
Intend to Change Financial Institutions Next 12 Months						
Intend to Change Financial Institutions - Yes	2,121	4.13%	2,119	5.37%	130	
Used Online Banking Past 3 Months	1					
Online Banking - Yes	40,615	78.98%	30,822	78.10%	99	
Online Banking - Type of Activities Past 3 Months	1	T == T				
Online Banking - Pay Bills	40,820	79.38%	32,490	82.33%	104	

Attribute	Benchmark North Vancouver		West Vancouver (CSD/DM, BC)		
	(CSD/CY Value	, BC) Percent	Value	Percent	Index
Online Banking - Check Balance	37,832	73.57%	31,382	79.52%	108
Online Banking - Transfer Money	35,575	69.18%	29,728	75.33%	109
Online Banking - Access Statements	24,450	47.54%	23,498	59.54%	125
Online Banking - Arrange Automatic Payments	15,841	30.80%	14,418	36.54%	119
Online Banking - Other	3,776	7.34%	4,578	11.60%	158
Used Mobile Phone/Tablet Banking Past 3 Months	0,7.70	7.0170	1,07.0	11.0070	100
Mobile Banking - Yes	20,811	40.47%	14,235	36.07%	89
Mobile Phone/Tablet Banking - Kind Personally Used			- 1,		
Mobile Banking - App	20,413	39.69%	14,803	37.51%	95
Mobile Banking - Mobile Browser	6,780	13.19%	5,499	13.94%	106
Mobile Phone/Tablet Banking - Used for			-,		
Mobile Banking - Bill Payments	17,304	33.65%	12,068	30.58%	91
Mobile Banking - Checking Account Balance	18,221	35.43%	13,136	33.29%	94
Mobile Banking - E-Transfers	17,233	33.51%	12,829	32.51%	97
Mobile Banking - Investing	2,481	4.83%	2,751	6.97%	144
Mobile Banking - Cheque Deposit	7,890	15.34%	6,541	16.58%	108
Mobile Wallet/Mobile Payment Systems - Personally Have	·		· ·		
Mobile Payment - Yes	9,472	18.42%	7,822	19.82%	108
Mobile Wallet/Mobile Payment Systems - How Often Used	•				
Mobile Payment - Daily	111	0.22%	34	0.09%	41
Mobile Payment - Weekly	1,788	3.48%	1,267	3.21%	92
Mobile Payment - Monthly	1,918	3.73%	2,055	5.21%	140
Mobile Payment - Less Often	5,655	11.00%	4,466	11.32%	103
Used Financial Planner/Advisor Services in Past 12 Months					
Financial Planner/Advisor Service - Yes	15,191	29.54%	13,926	35.29%	119
Loan/Line of Credit - Have					
Loan/Line of Credit - Yes	25,456	49.50%	21,460	54.38%	110
Loan/Line of Credit - Plan to Obtain Next 12 Months					
Plan to Have Loan/Line of Credit - Yes	2,622	5.10%	2,165	5.49%	108
Loan/Line of Credit - Type - Have	_				
Have - Home Line of Credit	9,517	18.51%	10,222	25.90%	140
Have - Personal Line of Credit	16,543	32.17%	14,618	37.04%	115
Have - Personal Loan	3,188	6.20%	2,329	5.90%	95
Have - Overdraft Protection	7,726	15.02%	5,960	15.10%	101
Have - Student-Government Loan	449	0.87%	343	0.87%	100
Have - Student-Bank Loan	408	0.79%	386	0.98%	124
Have - Student-Line of Credit	704	1.37%	417	1.06%	77
Have - Home Improvement Plan	0	0.00%	0	0.00%	
Have - Investment Loan	469	0.91%	396	1.00%	110
Have - RRSP Loan	562	1.09%	481	1.22%	112
Have - Small Business Loan	396	0.77%	432	1.09%	142
Loan/Line of Credit - Type - Plan to Obtain Next 12 Months					
Plan to Have - Home Line of Credit	1,072	2.09%	1,156	2.93%	140
Plan to Have - Personal Line of Credit	317	0.62%	275	0.70%	113

Attribute	Benchr North Van	couver	West Vancouver (CSD/DM, BC)		
,	(CSD/CY Value	Percent	<u> </u>		Index
Plan to Have - Personal Loan	611	1.19%	436	1.11%	93
Plan to Have - Overdraft Protection	470	0.91%	431	1.09%	120
Plan to Have - Student-Government Loan	164	0.32%	137	0.35%	109
Plan to Have - Student-Bank Loan	356	0.69%	141	0.36%	52
Plan to Have - Student-Line of Credit	202	0.39%	80	0.20%	51
Plan to Have - Home Improvement Plan	758	1.47%	327	0.83%	56
Plan to Have - Investment Loan	589	1.15%	354	0.90%	78
Plan to Have - RRSP Loan	435	0.85%	202	0.51%	60
Plan to Have - Small Business Loan	625	1.22%	399	1.01%	83
Loan/Line of Credit - Type of Institution Used - Have with	L	1			
Loan from - Bank	20,942	40.72%	20,236	51.28%	126
Loan from - Credit Union	3,728	7.25%	2,752	6.97%	96
Loan from - Finance Company	300	0.58%	217	0.55%	95
Loan from - Other	1,238	2.41%	1,076	2.73%	113
Loan/Line of Credit - Type of Institution Used - Plan to Obtain N	Next 12 Months				
Plan to Obtain Loan from - Bank	1,663	3.24%	1,453	3.68%	114
Plan to Obtain Loan from - Credit Union	190	0.37%	136	0.35%	95
Plan to Obtain Loan from - Other	1,237	2.41%	941	2.39%	99
Mortgages - Personally Have	•				
Mortgages - Yes	13,043	25.36%	13,458	34.10%	134
Mortgages - Plan to Obtain Next 12 Months					
Plan to Have Mortgage - Yes	1,275	2.48%	814	2.06%	83
Mortgages - Type - Personally Have					
Mortgages - Principal Residence	10,876	21.15%	12,572	31.86%	151
Mortgages - Other Real Estate	2,016	3.92%	2,068	5.24%	134
Mortgages - Type - Plan to Obtain Next 12 Months					
Plan to Have Mortgage - Principal Residence	1,357	2.64%	905	2.29%	87
Plan to Have Mortgage - Other Real Estate	175	0.34%	127	0.32%	94
Mortgages - Type of Institution - Personally Used					
Mortgage from - Bank	9,721	18.90%	10,343	26.21%	139
Mortgage from - Credit Union	594	1.15%	658	1.67%	145
Mortgage from - Mortgage Broker	345	0.67%	315	0.80%	119
Mortgage from - Trust Company	82	0.16%	44	0.11%	69
Mortgage from - Other	2,502	4.86%	2,606	6.60%	136
Mortgages - Type of Institution - Plan to Use Next 12 Months					
Plan to Use Mortgage from - Bank	115	0.22%	84	0.21%	95
Plan to Use Mortgage from - Credit Union	228	0.44%	249	0.63%	143
Plan to Use Mortgage from - Mortgage Broker	182	0.35%	129	0.33%	94
Plan to Use Mortgage from - Other	624	1.21%	740	1.87%	155
Online Trading/Investments - Traded Past 6 Months					
Online Trading - Yes	4,843	9.42%	5,048	12.79%	136
Online Trading/Investments - # of Trades Made per Month	_			, ,	
# of Trades -10 or Less	4,265	8.29%	4,442	11.26%	136
# of Trades - More than 10	578	1.12%	606	1.54%	138

	Benchn North Van		West Vancouver			
Attribute		(CSD/CY, BC)		(CSD/DM, BC)		
	Value	Percent	Value	Percent	Index	
Investment Type Personally Have	<u> </u>	1				
Have - RRSPs	29,132	56.65%	27,751	70.32%	124	
Have - RESPs	5,778	11.24%	6,322	16.02%	143	
Have - Mutual Funds	14,256	27.72%	13,608	34.48%	124	
Have - TFSAs	25,436	49.46%	22,777	57.72%	117	
Have - Stocks/Bonds	10,965	21.32%	10,924	27.68%	130	
Have - ETFs	2,842	5.53%	3,854	9.77%	177	
Have - GICs	8,503	16.53%	10,630	26.94%	163	
Have - Other Investment	5,472	10.64%	4,342	11.00%	103	
Investment Type Used/Contributed to Past 6 Months						
Used/Contributed - RRSPs	12,284	23.89%	11,356	28.78%	120	
Used/Contributed - RESPs	3,894	7.57%	4,079	10.34%	137	
Used/Contributed - Mutual Funds	7,401	14.39%	8,944	22.67%	158	
Used/Contributed - TFSAs	13,419	26.09%	12,311	31.20%	120	
Used/Contributed - Stocks/Bonds	3,891	7.57%	4,477	11.35%	150	
Used/Contributed - ETFs	2,125	4.13%	2,879	7.30%	177	
Used/Contributed - GICs	3,432	6.67%	3,851	9.76%	146	
Used/Contributed - Other	4,057	7.89%	3,180	8.06%	102	
Mutual Funds - Personally Have						
Mutual Funds - Yes	13,193	25.65%	14,174	35.92%	140	
TFSA (Tax Free Savings Account) - Personally Have	<u> </u>					
TFSA - Yes	25,839	50.25%	23,834	60.40%	120	
RRSP's - Personally Have						
RRSP - Yes	28,986	56.37%	26,148	66.26%	118	
RRSP's - Type Personally Have						
RRSP - Canada Savings Bonds	1,016	1.98%	567	1.44%	73	
RRSP - Other Savings Bonds	948	1.84%	903	2.29%	124	
RRSP - Strip Or Coupon Bonds	1,128	2.19%	767	1.94%	89	
RRSP - Common/Preferred Stock	5,081	9.88%	5,516	13.98%	141	
RRSP - ETFs	1,919	3.73%	2,001	5.07%	136	
RRSP - GICs	5,432	10.56%	5,192	13.16%	125	
RRSP - Labour Funds	143	0.28%	102	0.26%	93	
RRSP - Mutual Funds	18,579	36.13%	16,629	42.14%	117	
RRSP - Segregated Funds	1,314	2.56%	1,175	2.98%	116	
RRSP - Term Deposits	1,758	3.42%	1,824	4.62%	135	
RRSP - T-Bills	36	0.07%	7	0.02%	29	
RRSP - Other	4,440	8.63%	4,687	11.88%	138	
RRSP's - Type of Institution Have with	1	T T		T '		
RRSP with - Bank	15,622	30.38%	15,476	39.22%	129	
RRSP with - Trust Company	689	1.34%	511	1.30%	97	
RRSP with - Credit Union	2,720	5.29%	1,893	4.80%	91	
RRSP with - Finance Company	433	0.84%	449	1.14%	136	
RRSP with - Life Insurance Company	893	1.74%	1,237	3.13%	180	
RRSP with - Full Service Broker	1,864	3.62%	1,862	4.72%	130	

North Value	mark	West Vancouver				
RRSP with - Direct Mutual Fund Company 1,396	North Vancouver		(CSD/DM, BC)			
RRSP with - Direct Mutual Fund Company 1,396	1 1	•		· 		
RRSP with - Financial Planner 3,800 RRSP with - Online Brokerage 1,517 RRSP's - \$ Amount Contribute to RRSP's in Average Year RRSP Contribution - Under \$2,500 6,496 RRSP Contribution - \$5,001-\$10,000 3,746 RRSP Contribution - \$5,001-\$10,000 3,746 RRSP Contribution - Over \$10,000 2,420 RRSP's - Contribution Frequency RRSP - Monthly Contributions 11,056 RRSP - Once a Year Contribution 6,693 RRSP - Once a Year Contribution 7,267 RRSP - Once a Year Contribution 7,267 RRSP - Once a Year Contribution 7,267 RRSP - Other Contribution Frequency 10,837 Stocks/Bonds - Personally Have 9,267 Stocks/Bonds - Fersonally Have 9,267 Stocks/Bonds Transactions in Past 12 Months 1,007 Stocks/Bonds Transactions - 1-5 (L) 3,493 Stocks/Bonds Transactions - 1-5 (L) 3,493 Stocks/Bonds Transactions - 1-20 (H) 74 Stocks/Bonds Transactions - 21+ (H) 576 Total Investments And Savings - \$ Total Value Personally Hold (excl. Principal Value of Investments - None 14,000 7,410 Value of Investments - None 14,000 7,410 Value of Investments - \$25,001-\$50,000 5,079 Value of Investments - \$25,001-\$50,000 7,112 Value of Investments - \$25,001-\$50,000 7,112 Value of Investments - \$250,001-\$250,000 7,112 Value of Investments - \$250,001-\$100,000 4,633 Value of Investments - \$250,001-\$100,000 4,643 Value of Investments - \$250,001-\$100,000 4,643 Value of Investments - \$250,001-\$100,000 4,643 Value of Investments - \$250,001-\$250,000 7,112 Value of Investments - \$250,001-\$100,000 4,643 Value of Investments - \$250,001-\$250,000 7,112 Value of Investments - \$250,001-\$100,000 4,643 Value of Investments - \$250,001-\$250,000 7,112 Value of Investments - \$250,001-\$100,000 4,643 Value of Investments - \$250,001-\$250,000 7,112 Value of Investments - \$250,001-\$250,000 7,112 Value of Investments - \$250,001-\$250,000 7,112 Value of Inve	Percent	Value	Percent	Index		
RRSP with - Online Brokerage 1,517 RRSP's - \$ Amount Contribute to RRSP's in Average Year RRSP Contribution - Under \$2,500 15,885 RRSP Contribution - \$2,501-\$5,000 6,496 RRSP Contribution - \$2,501-\$5,000 3,776 RRSP Contribution - Over \$10,000 2,420 RRSP's - Contribution Frequency 11,056 RRSP - Monthly Contributions 11,056 RRSP - Once a Year Contribution 6,693 RRSP - Other Contribution Frequency 10,837 Stocks/Bonds - Personally Have 5tocks/Bonds - Personally Have Stocks/Bonds - Yes 9,267 Stocks/Bonds Transactions in Past 12 Months 5tocks/Bonds Transactions - 1-5 (L) Stocks/Bonds Transactions - 1-5 (L) 3,493 Stocks/Bonds Transactions - 11-20 (H) 74 Stocks/Bonds Transactions - 11-20 (H) 74 Stocks/Bonds Transactions - 21+ (H) 576 Total Investments And Savings - \$ Total Value Personally Hold (excl. Principal Value of Investments - 10,000 - \$25,000 7,410 Value of Investments - \$10,001 - \$25,000 7,410 Value of Investments - \$25,001 - \$50,000 7,62	2.71%	1,098	2.78%	103		
RRSP's - \$ Amount Contribute to RRSP's in Average Year RRSP Contribution - Under \$2,500 15,885 RRSP Contribution - \$2,501-\$5,000 6,496 RRSP Contribution - \$5,001-\$10,000 3,776 RRSP Contribution - Over \$10,000 2,420 RRSP's - Contribution Frequency 11,056 RRSP - Monthly Contribution 6,693 RRSP - Once a Year Contribution Frequency 10,837 Stocks/Bonds - Personally Have 3,267 Stocks/Bonds - Personally Have 3,267 Stocks/Bonds - Yes 9,267 Stocks/Bonds Transactions in Past 12 Months 3,493 Stocks/Bonds Transactions - 1-5 (L) 3,493 Stocks/Bonds Transactions - 1-5 (U) 3,493 Stocks/Bonds Transactions - 11-20 (H) 74 Stocks/Bonds Transactions - 21+ (H) 576 Total Investments - None 14,000 Value of Investments - None 14,000 Value of Investments - \$10,001-\$25,000 3,178 Value of Investments - \$250,001-\$50,000 5,079 Value of Investments - \$250,001-\$100,000 4,633 Value of Investments - \$20,001-\$25,000 7,1	7.39%	3,658	9.27%	125		
RRSP Contribution - Under \$2,500 15,885 RRSP Contribution - \$2,501-\$5,000 6,496 RRSP Contribution - \$5,001-\$10,000 3,776 RRSP Contribution - Over \$10,000 2,420 RRSP's - Contribution Frequency 11,056 RRSP - Once a Year Contribution 6,693 RRSP - Other Contribution Frequency 10,837 Stocks/Bonds - Personally Have 9,267 Stocks/Bonds - Personally Have 9,267 Stocks/Bonds Transactions in Past 12 Months 1,007 Stocks/Bonds Transactions - 1-5 (L) 3,493 Stocks/Bonds Transactions - 6-10 (M) 1,007 Stocks/Bonds Transactions - 1-120 (H) 74 Stocks/Bonds Transactions - 21+ (H) 576 Total Investments - No Savings - \$ Total Value Personally Hold (excl. Principal Value of Investments - None 14,000 Value of Investments - Under \$10,000 7,410 Value of Investments - \$50,001-\$25,000 3,178 Value of Investments - \$50,001-\$50,000 7,112 Value of Investments - \$50,001-\$10,000 4,538 Value of Investments - \$50,001-\$50,000 7,112 Value of Investments - \$500,001-\$10,000 <t< td=""><td>2.95%</td><td>1,989</td><td>5.04%</td><td>171</td></t<>	2.95%	1,989	5.04%	171		
RRSP Contribution - \$2,501-\$5,000 6,496 RRSP Contribution - \$5,001-\$10,000 3,776 RRSP Contribution - Over \$10,000 2,420 RRSP's - Contribution Frequency 11,056 RRSP - Monthly Contribution 6,693 RRSP - Other Contribution Frequency 10,837 Stocks/Bonds - Personally Have \$10,837 Stocks/Bonds - Personally Have \$10,837 Stocks/Bonds - ** Transactions in Past 12 Months \$10,837 Stocks/Bonds - ** Transactions in Past 12 Months \$10,837 Stocks/Bonds Transactions - 1-5 (L) 3,493 Stocks/Bonds Transactions - 6-10 (M) 1,007 Stocks/Bonds Transactions - 11-20 (H) 74 Stocks/Bonds Transactions - 21+ (H) 576 Total Investments And Savings - \$ Total Value Personally Hold (excl. Principal Value of Investments - None 14,000 Value of Investments - None 14,000 Value of Investments - \$10,001-\$25,000 3,178 Value of Investments - \$50,001-\$100,000 4,538 Value of Investments - \$250,001-\$50,000 7,112 Value of Investments - \$50,001-\$1 Million 3,705 <td< td=""><td>T/ I</td><td></td><td>l<i>i</i></td><td></td></td<>	T/ I		l <i>i</i>			
RRSP Contribution - \$5,001-\$10,000 3,776 RRSP Contribution - Over \$10,000 2,420 RRSP's - Contribution Frequency 11,056 RRSP - Monthly Contribution 6,693 RRSP - Other Contribution Frequency 10,837 Stocks/Bonds - Personally Have 9,267 Stocks/Bonds - # Transactions in Past 12 Months 9,267 Stocks/Bonds - # Transactions - 1-5 (L) 3,493 Stocks/Bonds Transactions - 6-10 (M) 1,007 Stocks/Bonds Transactions - 11-20 (H) 74 Stocks/Bonds Transactions - 21+ (H) 576 Total Investments And Savings - \$ Total Value Personally Hold (excl. Principal Value of Investments - None 14,000 Value of Investments - None 14,000 Value of Investments - \$10,001-\$25,000 7,410 Value of Investments - \$5,001-\$100,000 4,538 Value of Investments - \$50,001-\$100,000 4,638 Value of Investments - \$50,001-\$100,000 7,112 Value of Investments - \$50,001-\$100,000 4,643 Value of Investments - \$50,001-\$1 Million 3,705 Value of Investments - \$0,001-\$1 Million 1,760 <t< td=""><td>30.89%</td><td>12,930</td><td>32.77%</td><td>106</td></t<>	30.89%	12,930	32.77%	106		
RRSP Contribution - Over \$10,000 2,420 RRSP's - Contribution Frequency 11,056 RRSP - Monthly Contributions 11,056 RRSP - Once a Year Contribution Frequency 10,837 Stocks/Bonds - Personally Have 9,267 Stocks/Bonds - Yes 9,267 Stocks/Bonds - Transactions in Past 12 Months 3,493 Stocks/Bonds Transactions - 1-5 (L) 3,493 Stocks/Bonds Transactions - 6-10 (M) 1,007 Stocks/Bonds Transactions - 11-20 (H) 74 Stocks/Bonds Transactions - 21+ (H) 576 Total Investments And Savings - \$ Total Value Personally Hold (excl. Principal Value of Investments - None 14,000 Value of Investments - Under \$10,000 7,410 Value of Investments - \$10,001-\$25,000 3,178 Value of Investments - \$50,001-\$100,000 4,538 Value of Investments - \$50,001-\$100,000 4,643 Value of Investments - \$50,001-\$100,000 4,643 Value of Investments - \$50,001-\$100,000 4,643 Value of Investments - \$50,001 - \$1 Million 3,705 Value of Investments - \$0,001 - \$1 Million 1,760 <td< td=""><td>12.63%</td><td>6,706</td><td>16.99%</td><td>135</td></td<>	12.63%	6,706	16.99%	135		
RRSP's - Contribution Frequency 11,056 RRSP - Monthly Contribution 6,693 RRSP - Once a Year Contribution 6,693 RRSP - Other Contribution Frequency 10,837 Stocks/Bonds - Personally Have 9,267 Stocks/Bonds - Yes 9,267 Stocks/Bonds - # Transactions in Past 12 Months	7.34%	3,960	10.03%	137		
RRSP - Monthly Contributions 11,056 RRSP - Once a Year Contribution 6,693 RRSP - Other Contribution Frequency 10,837 Stocks/Bonds - Personally Have Stocks/Bonds - Yes 9,267 Stocks/Bonds - # Transactions in Past 12 Months Stocks/Bonds Transactions - 1-5 (L) 3,493 Stocks/Bonds Transactions - 6-10 (M) 1,007 Stocks/Bonds Transactions - 11-20 (H) 74 Stocks/Bonds Transactions - 21+ (H) 576 Total Investments And Savings - \$ Total Value Personally Hold (excl. Principal Value of Investments - None Value of Investments - None 14,000 Value of Investments - \$10,001 *\$25,000 7,410 Value of Investments - \$10,001 *\$25,000 3,178 Value of Investments - \$50,001 *\$50,000 4,538 Value of Investments - \$50,001 *\$50,000 7,112 Value of Investments - \$50,001 *\$50,000 4,643 Value of Investments - \$50,001 *\$50,000 7,112 Value of Investments - \$50,001 *\$1 Million 3,705 Value of Investments - \$0,001 *\$1 Million 1,760 Personally Have a Will Will	4.71%	2,130	5.40%	115		
RRSP - Once a Year Contribution 6,693 RRSP - Other Contribution Frequency 10,837 Stocks/Bonds - Personally Have 9,267 Stocks/Bonds - Yes 9,267 Stocks/Bonds - # Transactions in Past 12 Months 3,493 Stocks/Bonds Transactions - 1-5 (L) 3,493 Stocks/Bonds Transactions - 6-10 (M) 1,007 Stocks/Bonds Transactions - 21+ (H) 74 Stocks/Bonds Transactions - 21+ (H) 576 Total Investments And Savings - \$ Total Value Personally Hold (excl. Principal Value of Investments - None 14,000 Value of Investments - Under \$10,000 7,410 Value of Investments - \$10,001-\$25,000 3,178 Value of Investments - \$25,001-\$50,000 5,079 Value of Investments - \$50,001-\$100,000 4,538 Value of Investments - \$250,001-\$500,000 7,112 Value of Investments - \$00,001-\$250,000 4,643 Value of Investments - \$00,001-\$1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will Prepared by Will Prepared by - Bank/Trust Company 388 Will P						
RRSP - Other Contribution Frequency 10,837 Stocks/Bonds - Personally Have Stocks/Bonds - Yes 9,267 Stocks/Bonds - # Transactions in Past 12 Months Stocks/Bonds Transactions - 1-5 (L) 3,493 Stocks/Bonds Transactions - 6-10 (M) 1,007 Stocks/Bonds Transactions - 11-20 (H) 74 Stocks/Bonds Transactions - 21+ (H) 576 Total Investments And Savings - \$ Total Value Personally Hold (excl. Principal Value of Investments - None 14,000 Value of Investments - Under \$10,000 7,410 Value of Investments - \$10,001-\$25,000 3,178 Value of Investments - \$25,001-\$50,000 5,079 Value of Investments - \$50,001-\$100,000 4,643 Value of Investments - \$250,001-\$500,000 4,643 Value of Investments - Over 1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will includes a Trust Will Prepared by - Bank/Trust Company 388 Will Prepared by - Life Insurance Agent/Broker 124	21.50%	7,760	19.67%	91		
Stocks/Bonds - Personally Have Stocks/Bonds - Yes 9,267 Stocks/Bonds - # Transactions in Past 12 Months 3,493 Stocks/Bonds Transactions - 6-10 (M) 1,007 Stocks/Bonds Transactions - 11-20 (H) 74 Stocks/Bonds Transactions - 21+ (H) 576 Total Investments And Savings - \$ Total Value Personally Hold (excl. Principal Value of Investments - None 14,000 Value of Investments - Under \$10,000 7,410 Value of Investments - \$10,001-\$25,000 3,178 Value of Investments - \$25,001-\$50,000 5,079 Value of Investments - \$50,001-\$100,000 4,538 Value of Investments - \$100,001-\$250,000 7,112 Value of Investments - \$250,001-\$500,000 4,643 Value of Investments - Over 1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will Includes a Trust 4,074 Will Prepared by 22,304 Will Prepared by - Bank/Trust Company 388 Will Prepared by - Life Insurance Agent/Broker 124	13.02%	7,810	19.79%	152		
Stocks/Bonds - Yes 9,267 Stocks/Bonds - # Transactions in Past 12 Months 3,493 Stocks/Bonds Transactions - 1-5 (L) 3,493 Stocks/Bonds Transactions - 6-10 (M) 1,007 Stocks/Bonds Transactions - 21+ (H) 74 Stocks/Bonds Transactions - 21+ (H) 576 Total Investments And Savings - \$ Total Value Personally Hold (excl. Principal Value of Investments - None 14,000 Value of Investments - Under \$10,000 7,410 Value of Investments - \$10,001-\$25,000 3,178 Value of Investments - \$25,001-\$50,000 5,079 Value of Investments - \$50,001-\$100,000 4,538 Value of Investments - \$100,001-\$250,000 7,112 Value of Investments - \$500,001-\$10,000 4,643 Value of Investments - \$500,001 - \$1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will Prepared by Will Prepared by 4,074 Will Prepared by - Bank/Trust Company 388 Will Prepared by - Lawyer 22,304 Will Prepared by - Life Insurance Agent/Broker 124 <t< td=""><td>21.07%</td><td>10,169</td><td>25.77%</td><td>122</td></t<>	21.07%	10,169	25.77%	122		
Stocks/Bonds - # Transactions in Past 12 Months Stocks/Bonds Transactions - 1-5 (L) 3,493 Stocks/Bonds Transactions - 6-10 (M) 1,007 Stocks/Bonds Transactions - 11-20 (H) 74 Stocks/Bonds Transactions - 21+ (H) 576 Total Investments And Savings - \$ Total Value Personally Hold (excl. Principal Value of Investments - None 14,000 Value of Investments - Under \$10,000 7,410 Value of Investments - \$10,001-\$25,000 3,178 Value of Investments - \$25,001-\$50,000 5,079 Value of Investments - \$50,001-\$100,000 4,538 Value of Investments - \$100,001-\$250,000 7,112 Value of Investments - \$250,001-\$500,000 4,643 Value of Investments - \$500,001 - \$1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will includes a Trust 4,074 Will Prepared by Bank/Trust Company 388 Will Prepared by - Lawyer 22,304 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared b	, .		1			
Stocks/Bonds Transactions - 1-5 (L) 3,493 Stocks/Bonds Transactions - 6-10 (M) 1,007 Stocks/Bonds Transactions - 11-20 (H) 74 Stocks/Bonds Transactions - 21+ (H) 576 Total Investments And Savings - \$ Total Value Personally Hold (excl. Principal Value of Investments - None 14,000 Value of Investments - Under \$10,000 7,410 Value of Investments - \$10,001-\$25,000 3,178 Value of Investments - \$25,001-\$50,000 5,079 Value of Investments - \$50,001-\$100,000 4,538 Value of Investments - \$100,001-\$250,000 7,112 Value of Investments - \$250,001-\$500,000 4,643 Value of Investments - Over 1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will includes a Trust Yes 4,074 Will Prepared by Bank/Trust Company 388 Will Prepared by - Lawyer 22,304 Will Prepared by - Financial Advisor 433 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	18.02%	9,229	23.39%	130		
Stocks/Bonds Transactions - 6-10 (M) 1,007 Stocks/Bonds Transactions - 11-20 (H) 74 Stocks/Bonds Transactions - 21+ (H) 576 Total Investments And Savings - \$ Total Value Personally Hold (excl. Principal Value of Investments - None 14,000 Value of Investments - Under \$10,000 7,410 Value of Investments - \$10,001-\$25,000 3,178 Value of Investments - \$25,001-\$50,000 5,079 Value of Investments - \$50,001-\$100,000 4,538 Value of Investments - \$100,001-\$250,000 7,112 Value of Investments - \$250,001-\$500,000 4,643 Value of Investments - Over 1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will includes a Trust Will prepared by 4,074 Will Prepared by - Bank/Trust Company 388 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727						
Stocks/Bonds Transactions - 11-20 (H) 74 Stocks/Bonds Transactions - 21+ (H) 576 Total Investments And Savings - \$ Total Value Personally Hold (excl. Principal Value of Investments - None 14,000 Value of Investments - Under \$10,000 7,410 Value of Investments - \$10,001-\$25,000 3,178 Value of Investments - \$25,001-\$50,000 5,079 Value of Investments - \$50,001-\$100,000 4,538 Value of Investments - \$100,001-\$250,000 7,112 Value of Investments - \$250,001-\$500,000 4,643 Value of Investments - \$500,001 - \$1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will includes a Trust 4,074 Will prepared by 4,074 Will Prepared by - Bank/Trust Company 388 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	6.79%	3,585	9.08%	134		
Stocks/Bonds Transactions - 21+ (H) 576 Total Investments And Savings - \$ Total Value Personally Hold (excl. Principal) Value of Investments - None 14,000 Value of Investments - Under \$10,000 7,410 Value of Investments - \$10,001-\$25,000 3,178 Value of Investments - \$25,001-\$50,000 5,079 Value of Investments - \$50,001-\$100,000 4,538 Value of Investments - \$100,001-\$250,000 7,112 Value of Investments - \$250,001-\$500,000 4,643 Value of Investments - \$500,001 - \$1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will includes a Trust 4,074 Will Prepared by 4,074 Will Prepared by - Bank/Trust Company 388 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	1.96%	1,270	3.22%	164		
Total Investments And Savings - \$ Total Value Personally Hold (excl. Principal Value of Investments - None 14,000 Value of Investments - Under \$10,000 7,410 Value of Investments - \$10,001-\$25,000 3,178 Value of Investments - \$25,001-\$50,000 5,079 Value of Investments - \$50,001-\$100,000 4,538 Value of Investments - \$100,001-\$250,000 7,112 Value of Investments - \$250,001-\$500,000 4,643 Value of Investments - Over 1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will includes a Trust Will prepared by 4,074 Will Prepared by - Bank/Trust Company 388 Will Prepared by - Lawyer 22,304 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	0.14%	85	0.22%	157		
Value of Investments - None 14,000 Value of Investments - Under \$10,000 7,410 Value of Investments - \$10,001-\$25,000 3,178 Value of Investments - \$25,001-\$50,000 5,079 Value of Investments - \$50,001-\$100,000 4,538 Value of Investments - \$100,001-\$250,000 7,112 Value of Investments - \$250,001-\$500,000 4,643 Value of Investments - Over 1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will includes a Trust Will includes a Trust 4,074 Will Prepared by Bank/Trust Company 388 Will Prepared by - Lawyer 22,304 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	1.12%	952	2.41%	215		
Value of Investments - Under \$10,000 7,410 Value of Investments - \$10,001-\$25,000 3,178 Value of Investments - \$25,001-\$50,000 5,079 Value of Investments - \$50,001-\$100,000 4,538 Value of Investments - \$100,001-\$250,000 7,112 Value of Investments - \$250,001-\$500,000 4,643 Value of Investments - Over 1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will includes a Trust Will prepared by 4,074 Will Prepared by - Bank/Trust Company 388 Will Prepared by - Lawyer 22,304 Will Prepared by - Financial Advisor 433 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	Dwelling)					
Value of Investments - \$10,001-\$25,000 3,178 Value of Investments - \$25,001-\$50,000 5,079 Value of Investments - \$50,001-\$100,000 4,538 Value of Investments - \$100,001-\$250,000 7,112 Value of Investments - \$250,001-\$500,000 4,643 Value of Investments - \$500,001 - \$1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will includes a Trust Will prepared by 4,074 Will Prepared by - Bank/Trust Company 388 Will Prepared by - Lawyer 22,304 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	27.22%	7,677	19.45%	71		
Value of Investments - \$25,001-\$50,000 5,079 Value of Investments - \$50,001-\$100,000 4,538 Value of Investments - \$100,001-\$250,000 7,112 Value of Investments - \$250,001-\$500,000 4,643 Value of Investments - \$500,001 - \$1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will includes a Trust Will prepared by 4,074 Will Prepared by - Bank/Trust Company 388 Will Prepared by - Lawyer 22,304 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	14.41%	4,974	12.61%	88		
Value of Investments - \$50,001-\$100,000 4,538 Value of Investments - \$100,001-\$250,000 7,112 Value of Investments - \$250,001-\$500,000 4,643 Value of Investments - \$500,001 - \$1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will includes a Trust Will prepared by 4,074 Will Prepared by - Bank/Trust Company 388 Will Prepared by - Lawyer 22,304 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	6.18%	1,917	4.86%	79		
Value of Investments - \$100,001-\$250,000 7,112 Value of Investments - \$250,001-\$500,000 4,643 Value of Investments - \$500,001 - \$1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will includes a Trust Will prepared by 4,074 Will Prepared by - Bank/Trust Company 388 Will Prepared by - Lawyer 22,304 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	9.88%	4,096	10.38%	105		
Value of Investments - \$250,001-\$500,000 4,643 Value of Investments - \$500,001 - \$1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will includes a Trust Will includes a Trust - Yes 4,074 Will Prepared by Will Prepared by - Bank/Trust Company 388 Will Prepared by - Lawyer 22,304 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	8.82%	3,928	9.95%	113		
Value of Investments - \$500,001 - \$1 Million 3,705 Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will includes a Trust Will includes a Trust - Yes 4,074 Will Prepared by Will Prepared by - Bank/Trust Company 388 Will Prepared by - Lawyer 22,304 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	13.83%	5,862	14.85%	107		
Value of Investments - Over 1 Million 1,760 Personally Have a Will Will - Yes 30,815 Will includes a Trust Will includes a Trust - Yes 4,074 Will Prepared by Will Prepared by - Bank/Trust Company 388 Will Prepared by - Lawyer 22,304 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	9.03%	4,599	11.65%	129		
Personally Have a Will Will - Yes 30,815 Will includes a Trust Will includes a Trust - Yes 4,074 Will Prepared by Will Prepared by - Bank/Trust Company 388 Will Prepared by - Lawyer 22,304 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	7.20%	4,210	10.67%	148		
Will - Yes 30,815 Will includes a Trust Will includes a Trust - Yes 4,074 Will Prepared by Will Prepared by - Bank/Trust Company 388 Will Prepared by - Lawyer 22,304 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	3.42%	2,201	5.58%	163		
Will includes a Trust Will includes a Trust - Yes 4,074 Will Prepared by Will Prepared by - Bank/Trust Company 388 Will Prepared by - Lawyer 22,304 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727						
Will Prepared by Will Prepared by - Bank/Trust Company Will Prepared by - Lawyer Will Prepared by - Financial Advisor Will Prepared by - Life Insurance Agent/Broker Will Prepared by - Self Will Prepared by - Other 4,074	59.92%	27,694	70.18%	117		
Will Prepared byWill Prepared by - Bank/Trust Company388Will Prepared by - Lawyer22,304Will Prepared by - Financial Advisor433Will Prepared by - Life Insurance Agent/Broker124Will Prepared by - Self3,838Will Prepared by - Other3,727		·				
Will Prepared byWill Prepared by - Bank/Trust Company388Will Prepared by - Lawyer22,304Will Prepared by - Financial Advisor433Will Prepared by - Life Insurance Agent/Broker124Will Prepared by - Self3,838Will Prepared by - Other3,727	7.92%	3,709	9.40%	119		
Will Prepared by - Bank/Trust Company Will Prepared by - Lawyer 22,304 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	1	, -	•			
Will Prepared by - Lawyer 22,304 Will Prepared by - Financial Advisor 433 Will Prepared by - Life Insurance Agent/Broker 124 Will Prepared by - Self 3,838 Will Prepared by - Other 3,727	0.76%	335	0.85%	112		
Will Prepared by - Financial Advisor433Will Prepared by - Life Insurance Agent/Broker124Will Prepared by - Self3,838Will Prepared by - Other3,727	43.37%	19,299	48.91%	113		
Will Prepared by - Life Insurance Agent/Broker124Will Prepared by - Self3,838Will Prepared by - Other3,727	0.84%	377	0.96%	114		
Will Prepared by - Self3,838Will Prepared by - Other3,727	0.24%	109	0.28%	117		
Will Prepared by - Other 3,727	7.46%	3,328	8.43%	113		
	7.25%	4,246	10.76%	148		
	1.23,0	.,2.10	1 . 5 570			
Last Updated Will - In Past 2 Years 8,992	17.49%	8,142	20.63%	118		
Last Updated Will - Over 2 Years Ago 21,823	42.44%	19,553	49.55%	117		
Credit Cards - Currently Have in Own Name	74.77/0	10,000	70.0070	117		
Credit Cards - Yes 44,710	86.94%	36,655	92.88%	107		

CSDICKY, BCT Percent Value Percent Value Percent Index	Attribute	Bench r North Van		West Vancouver			
Credit Cards - # Currently Have in Own Name # Credit Cards - 1 (L)	Attribute	`		•	· i		
# Credit Cards - 2 (M)	Cradit Cardo # Currently Have in Own Name	Value	Percent	Value	Percent	Index	
# Credit Cards - 2 (M)	•	44.500	20.270/	44.200	00.000/	404	
# Credit Cards - 3+ (H)	. ,						
Spent on Credit Cards - \$0 2,351 4.57% 1,223 3.10% 68					_		
Spent on Credit Cards - \$0 2,351 4.57% 1,223 3.10% 68		19,771	38.45%	16,519	41.86%	109	
Spent on Credit Cards - \$1-\$100		0.054	4.570/	4 000	2.400/	00	
Spent on Credit Cards - \$101-\$500 6,397 12.44% 3,907 9,90% 80		-	-				
Spent on Credit Cards - \$501-\$1000	·		+				
Spent on Credit Cards - \$1001-\$2500							
Spent on Credit Cards - \$2501-\$5000 8,522 16,57% 10,472 26,54% 160 Spent on Credit Cards - \$5001+ 3,244 6,31% 2,677 6,78% 107 Credit Cards - \$6001+ 3,244 6,31% 2,677 6,78% 107 Credit Cards - Amount Usually Pay on Balance Each Month 1,880 3,66% 1,085 2,75% 75 Pay on Balance - Minimum Amount 1,880 3,66% 4,710 11,94% 88 88 Pay on Balance - Partial Payment 6,993 13,60% 4,710 11,94% 88 Pay on Balance - Personally Have Life Insurance - Personally Have Life Insurance - Personally Have Life Insurance - Yes 21,405 41,62% 19,882 50,38% 121 Life Insurance - Group Life Insurance 8,017 15,59% 6,727 17,05% 109 Life Insurance - Personally Have Life Insurance - Personally Have Life Insurance - Personally Have Life Insurance - Whole Life 5,748 11,12% 5,293 13,41% 121 Life Insurance - Whole Life 5,718 11,12% 5,293 13,41% 121 Life Insurance - Whole Life 5,718 11,12% 5,293 13,41% 121 Life Insurance - Universal Life 1,781 3,46% 1,726 4,37% 126 Life Insurance - Term Life 8,758 17,03% 7,072 17,92% 105 Life Insurance - Critical Illness 3,749 7,29% 3,164 8,02% 110 Life Insurance - Critical Illness 3,749 7,29% 3,164 8,02% 110 Life Insurance - Personal Life Insurance Face Value Life Insurance Face Value - Less Than \$20,000 3,734 7,26% 2,973 7,53% 104 Life Insurance Face Value - \$20,000-\$49,999 3,875 7,54% 2,810 7,12% 94 Life Insurance Face Value - \$50,000-\$49,999 3,375 5,98% 4,489 11,37% 190 Life Insurance Face Value - \$50,000-\$49,999 3,375 5,98% 4,489 11,37% 190 Life Insurance Face Value - \$50,000-\$49,999 3,375 5,98% 4,489 11,37% 190 Life Insurance Face Value - \$50,000-\$49,999 3,375 5,98% 4,489 11,37% 190 Life Insurance Face Value - \$50,000-\$49,999 3,375 5,98% 4,489 11,37% 190 Life Insurance Face Value - \$50,000-\$49,999 3,375 5,98% 4,489 11,37% 190	·						
Spent on Credit Cards - \$5001+ 3,244 6.31% 2,677 6.78% 107	·	-					
Credit Cards - Amount Usually Pay on Balance Each Month Pay on Balance - Minimum Amount 1,880 3,66% 1,085 2,75% 75 Pay on Balance - Partial Payment 6,993 13,60% 4,710 11,94% 88 Pay on Balance - Full Amount 35,837 69,69% 30,860 78,20% 112 Life Insurance - Personally Have Life Insurance - Kind Personally Have 21,405 41,62% 19,882 50,38% 121 Life Insurance - Group Life Insurance 8,017 15,59% 6,727 17,05% 109 Life Insurance - Group Life Insurance 15,476 30,09% 15,487 39,25% 130 Life Insurance - Type Personal Life Insurance 15,476 30,09% 15,487 39,25% 130 Life Insurance - Whole Life 7,461 14,51% 5,717 14,49% 100 Life Insurance - Universal Life 1,781 3,46% 1,726 4,37% 126 Life Insurance - Term Life 1,784 1,540 3,29% 105 Life Insur	•	-					
Pay on Balance - Minimum Amount 1,880 3.66% 1,085 2.75% 75	•	3,244	0.31%	2,011	0.78%	107	
Pay on Balance - Partial Payment 6,993 13.60% 4,710 11.94% 88		1 990	2 66%	1 005	2.75%	75	
Pay on Balance - Full Amount 35,837 69,69% 30,860 78,20% 112							
Life Insurance - Personally Have 21,405 41.62% 19,882 50,38% 121 Life Insurance - Kind Personally Have Use of the Insurance of Group Life Insurance 8,017 15,59% 6,727 17.05% 109 Life Insurance - Group Life Insurance 15,476 30.09% 15,487 39.25% 130 Life Insurance - Personal Life Insurance Insurance - Universal Life 7,461 14,51% 5,717 14.49% 100 Life Insurance - Whole Life 5,718 11.12% 5,293 13,41% 121 Life Insurance - Universal Life 1,781 3,46% 1,726 4,37% 126 Life Insurance - Term Life 8,758 17,03% 7,072 17,92% 105 Life Insurance - Term Care 3,349 7,29% 3,164 8,02% 110 Life Insurance - Long Term Care 2,316 4,50% 1,546 3,02% 87 Life Insurance Face Value - Secoval Life Insurance Face Value 4,50% 1,546 3,02% 87 Life Insurance Face Value - \$50,000-\$49,999 2,106			-				
Life Insurance - Yes	-	35,637	09.09%	30,000	70.20%	112	
Life Insurance - Kind Personally Have 8,017 15.59% 6,727 17.05% 109 Life Insurance - Group Life Insurance 15,476 30.09% 15,487 39.25% 130 Life Insurance - Personal Life Insurance 15,476 30.09% 15,487 39.25% 130 Life Insurance - Type Personally Have Life Insurance - Guaranteed Life 7,461 14.51% 5,717 14.49% 100 Life Insurance - Whole Life 5,718 11.12% 5,293 13.41% 121 Life Insurance - Whole Life 1,781 3,46% 1,726 4,37% 126 Life Insurance - Term Life 8,758 17.03% 7,072 17.92% 105 Life Insurance - Critical Illness 3,749 7.29% 3,164 8.02% 110 Life Insurance - Personal Life Insurance Face Value 2,316 4.50% 1,546 3.92% 87 Life Insurance Face Value - S20,000-\$49,999 2,106 4.10% 1,392 3.53% 86 Life Insurance Face Value - \$50,000-\$49,999 3,875 7.54		21 405	41.629/	10.002	50 200/	121	
Life Insurance - Group Life Insurance 8,017 15.59% 6,727 17.05% 109 Life Insurance - Personal Life Insurance 15,476 30.09% 15,487 39.25% 130 Life Insurance - Type Personally Have Use Insurance - Guaranteed Life 7,461 14.51% 5,717 14.49% 100 Life Insurance - Whole Life 5,718 11.12% 5,293 13.41% 121 Life Insurance - Universal Life 1,781 3,46% 1,726 4.37% 126 Life Insurance - Term Life 8,758 17.03% 7,072 17.92% 105 Life Insurance - Critical Illness 3,749 7.29% 3,164 8.02% 110 Life Insurance - Long Term Care 2,316 4.50% 1,546 3.92% 87 Life Insurance Face Value - Less Than \$20,000 3,734 7.26% 2,973 7.53% 104 Life Insurance Face Value - \$20,000-\$49,999 2,106 4.10% 1,392 3.53% 86 Life Insurance Face Value - \$50,000-\$49,999 3,278 10.26%		21,403	41.02 /0	19,002	30.36 /6	121	
Life Insurance - Personal Life Insurance 15,476 30.09% 15,487 39.25% 130 Life Insurance - Type Personally Have Life Insurance - Guaranteed Life 7,461 14.51% 5,717 14.49% 100 Life Insurance - Whole Life 5,718 11.12% 5,293 13.41% 121 Life Insurance - Universal Life 1,781 3.46% 1,726 4.37% 126 Life Insurance - Term Life 8,758 17.03% 7,072 17.92% 105 Life Insurance - Critical Illness 3,749 7.29% 3,164 8.02% 110 Life Insurance - Long Term Care 2,316 4.50% 1,546 3.92% 87 Life Insurance - Personal Life Insurance Face Value Life Insurance Face Value - Less Than \$20,000 3,734 7.26% 2,973 7.53% 104 Life Insurance Face Value - \$20,000-\$49,999 2,106 4.10% 1,392 3.53% 86 Life Insurance Face Value - \$50,000-\$99,999 3,875 7.54% 2,810 7.12% 94 Life Insurance Face Va	<u> </u>	8 017	15 50%	6 727	17.05%	100	
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Life Insurance through - Other 2,189 4.26% 1,361 3.45% 81 Homeowners or Personal Property Insurance - Personally Have							
Homeowners or Personal Property Insurance - Personally Have			 				
		2,109	7.20/0	1,301	J. 4 J /0	01	
	Property Insurance - Yes	38,516	74.90%	33,200	84.13%	112	

Attribute		Benchmark North Vancouver		West Vancouver		
Attibute	(CSD/CY			SD/DM, BC)		
Homeowners or Personal Property Insurance - Type Personally I	Value	Percent	Value	Percent	Index	
	_	37.81%	22 121	E0 620/	155	
Property Insurance - Home Property Insurance - Condo	19,443	22.45%	23,131	58.62% 15.79%	155 70	
	11,543	35.81%	6,232	38.78%	108	
Property Insurance - Personal Property/Contents	18,417		15,305			
Property Insurance - Vacation Property Homeowners or Personal Property Insurance - Acquired through	1,352	2.63%	1,949	4.94%	188	
	_	44.040/	40.700	47.440/	400	
Property Insurance through - Agent/Broker	22,647	44.04%	18,722	47.44%	108	
Property Insurance through - Bank/Trust Company	2,258	4.39%	2,065	5.23%	119	
Property Insurance through - Insurance Company	12,955	25.19%	12,026	30.47%	121	
Property Insurance through - Professional/Alumni Association	779	1.52%	900	2.28%	150	
Private Health Insurance - Bought in Past 12 Months		45.400/	5.000	44.000/		
Private Health Insurance - Yes	7,777	15.12%	5,863	14.86%	98	
Private Health Insurance - Kind Bought In Past 12 Months	1 4 0 4 0	0.070/	4.000	40.740/	445	
Health Insurance - Dental Insurance	4,816	9.37%	4,238	10.74%	115	
Health Insurance - Disability	1,350	2.62%	1,023	2.59%	99	
Health Insurance - Other	6,394	12.43%	4,327	10.96%	88	
Donations - Canadian - Personally Donated in Past 12 Months	T	I I				
Donations - Yes	28,074	54.59%	24,253	61.46%	113	
Donations - Canadian - How Often Donate	<u> </u>					
Donations - A couple of times per month	4,712	9.16%	3,938	9.98%	109	
Donations - Once per month	8,270	16.08%	6,467	16.39%	102	
Donations - A couple of times per year	10,115	19.67%	10,950	27.75%	141	
Donations - Once per year	3,951	7.68%	3,386	8.58%	112	
Donations - It was a one-time donation	561	1.09%	404	1.02%	94	
Donations - Canadian - \$ Donated In Past 12 Months						
Donations - Under \$50	3,471	6.75%	3,036	7.69%	114	
Donations - \$51-\$100	5,037	9.80%	3,145	7.97%	81	
Donations - \$101-\$200	5,431	10.56%	4,853	12.30%	116	
Donations - \$201-\$500	3,586	6.97%	2,935	7.44%	107	
Donations - \$501-\$1000	4,294	8.35%	4,447	11.27%	135	
Donations - \$1001-\$5000	4,130	8.03%	3,959	10.03%	125	
Donations - More Than \$5000	2,125	4.13%	1,877	4.76%	115	
Donations - Canadian - Type of Organizations Donated to						
Donated to - Alumni	1,204	2.34%	1,778	4.51%	193	
Donated to - Cultural	2,242	4.36%	1,638	4.15%	95	
Donated to - Educational	1,815	3.53%	1,747	4.43%	125	
Donated to - Environmental	6,256	12.16%	5,324	13.49%	111	
Donated to - Hospital Foundations	9,539	18.55%	8,812	22.33%	120	
Donated to - Political	2,422	4.71%	1,956	4.96%	105	
Donated to - Religious	7,906	15.37%	6,312	16.00%	104	
Donated to - Other	16,992	33.04%	15,025	38.07%	115	
Donations - Canadian - Donation Change in Next 12 months	· ·	· · · · · · · · · · · · · · · · · · ·	•			
Donation Change - Significantly increase	481	0.94%	385	0.98%	104	

Attribute	Benchmark North Vancouver (CSD/CY, BC)		West Vancouver (CSD/DM, BC)			
	Value	Percent	Value	Percent	Index	
Donation Change - Stay the same	20,459	39.78%	18,662	47.29%	119	
Donation Change - Somewhat decrease	999	1.94%	804	2.04%	105	
Donation Change - Significantly decrease	572	1.11%	761	1.93%	174	
Donation Change - Do not plan to donate	1,055	2.05%	774	1.96%	96	
Donations - International - Donated to in Past 12 Months						
Donation International - Yes	8,172	15.89%	7,195	18.23%	115	
Donations - International - \$ Donated in Past 12 Months						
Donation International - Under \$50	1,010	1.96%	739	1.87%	95	
Donation International - \$51-\$100	1,755	3.41%	1,323	3.35%	98	
Donation International - \$101-\$200	1,324	2.58%	834	2.11%	82	
Donation International - \$201-\$500	1,110	2.16%	1,389	3.52%	163	
Donation International - \$501-\$1000	2,420	4.71%	2,294	5.81%	123	
Donation International - More than \$1000	553	1.08%	617	1.56%	144	



Index	Description
>=180	Extremely High
>=110 and <180	High
>=90 and <110	Similar
>=50 and <90	Lower
<50	Extremely Low

Powered By: PolarisIntelligence.com

Data Source: Manifold Data Mining Inc.

This report is based on consumer demographic and behaviour data products at the 6-digit postal code level. No confidential information about an individual, household, organization or business has been obtained from Statistics Canada or Numeris.